

# Building the next generation IoT for a global ecosystem

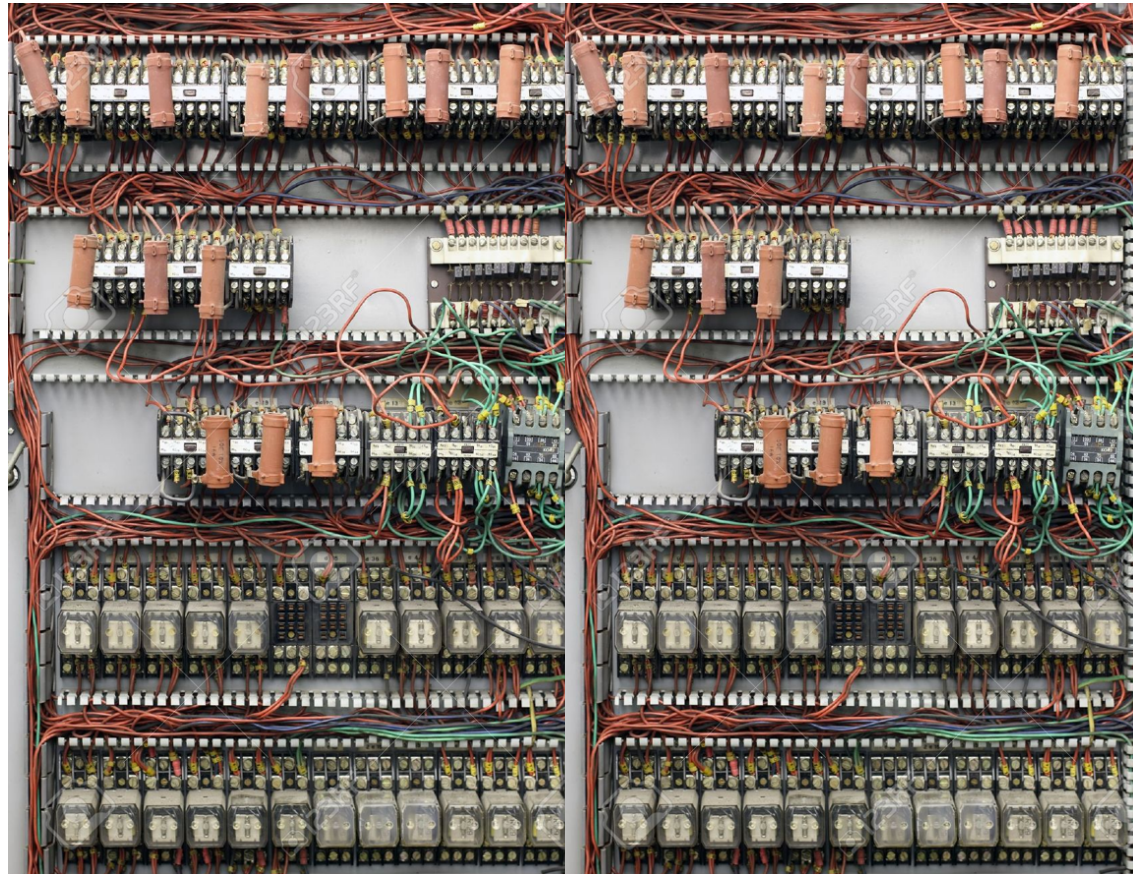
**ARM**

Michael Horne  
Deputy GM  
VP Marketing & Sales  
IoT Business Unit

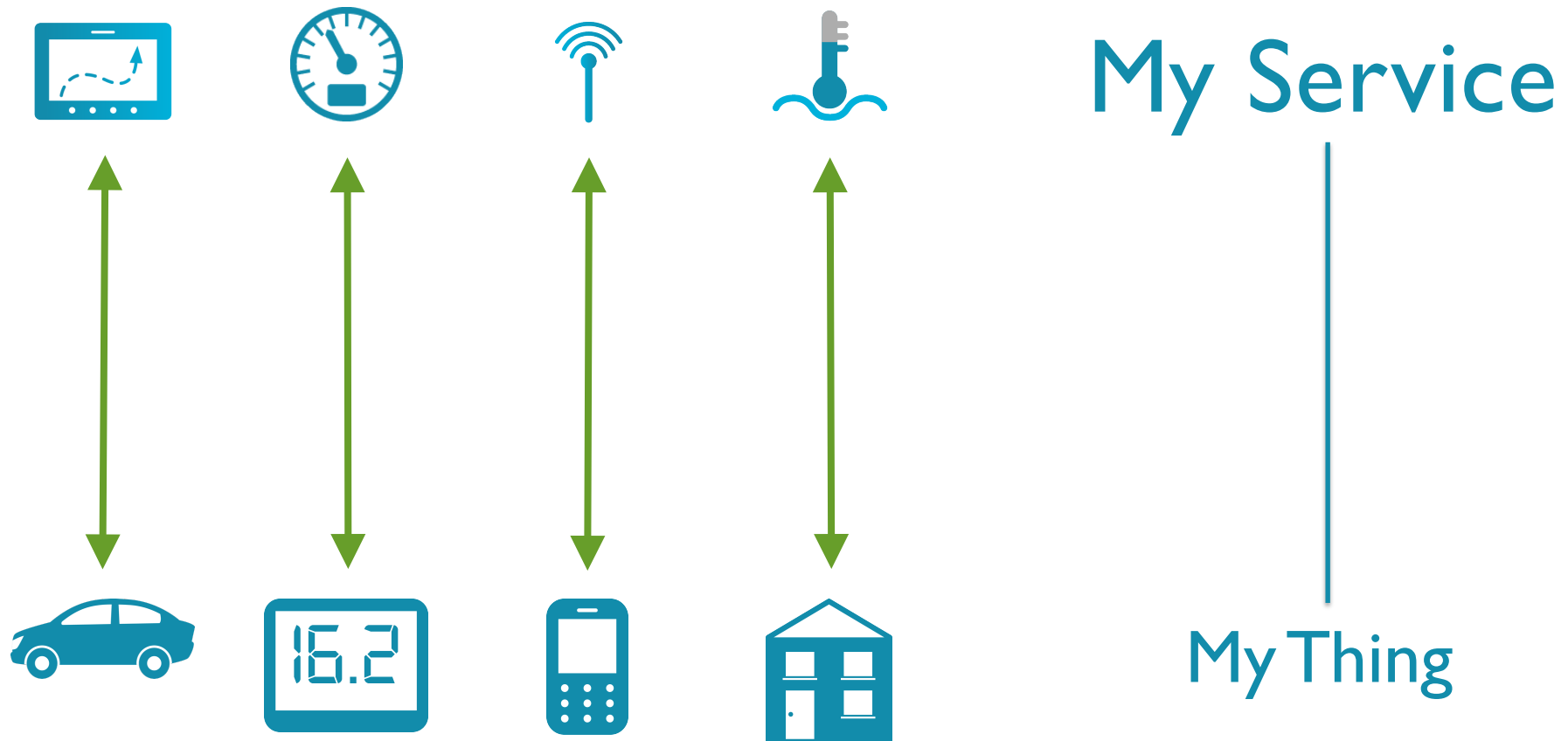
ARM mbed Connect / Shenzhen, China  
December 5, 2016

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# Internet of Nerdy Things – 1960s-1990s



# Internet of Silo Things – 2000s



# Internet of Web Things – 2010s



Services

The Web

Things



# From Embedded to Connected



**2000s**

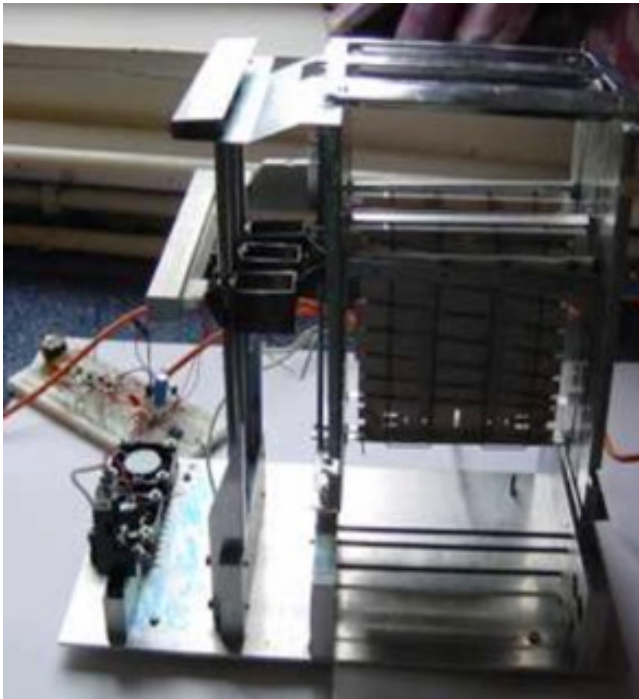


**2010s**



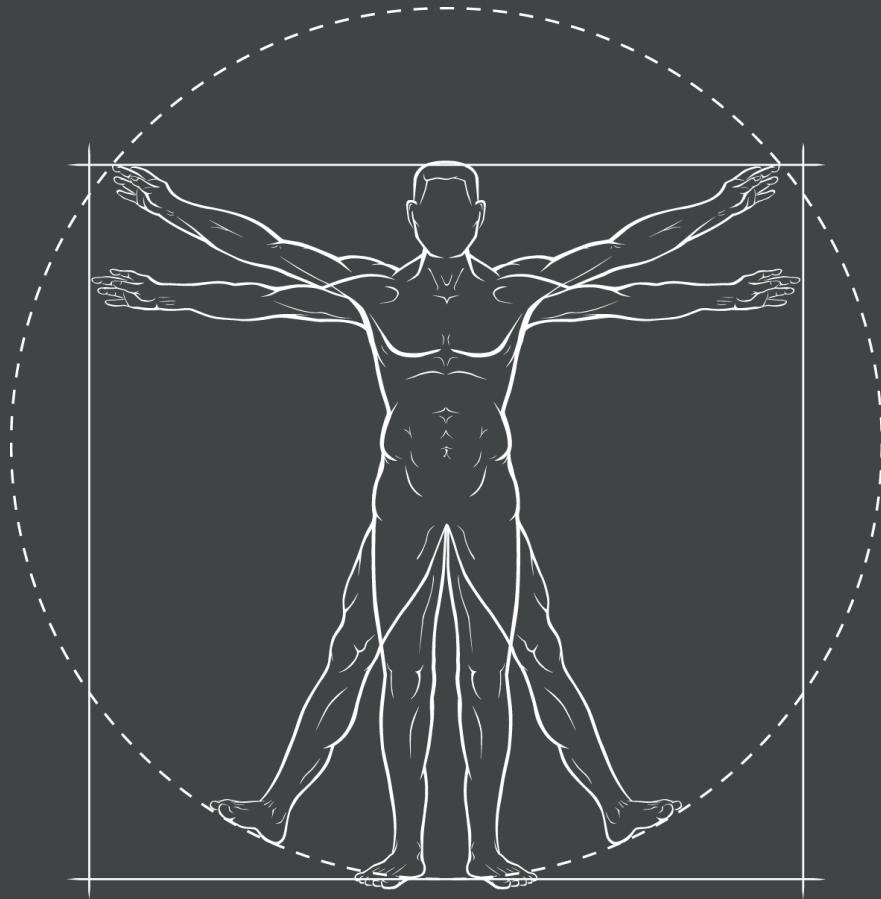
# Back to the Beginning

Our Favorite “Thing” in 2001



Is From Bing 燒餅 Forever on the Page?





“Learn how to see.  
Realize that  
everything  
connects to  
everything else”

- Leonardo da Vinci

# Reaching Millions of New Devices

## 1990s

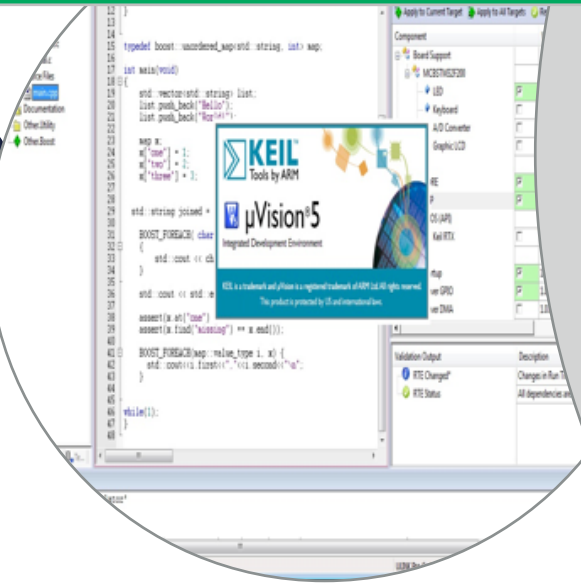
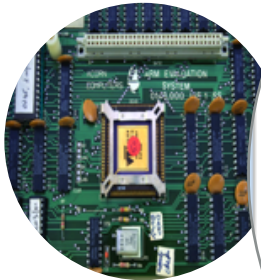
# 1000's

## 2000s

# 100,000's

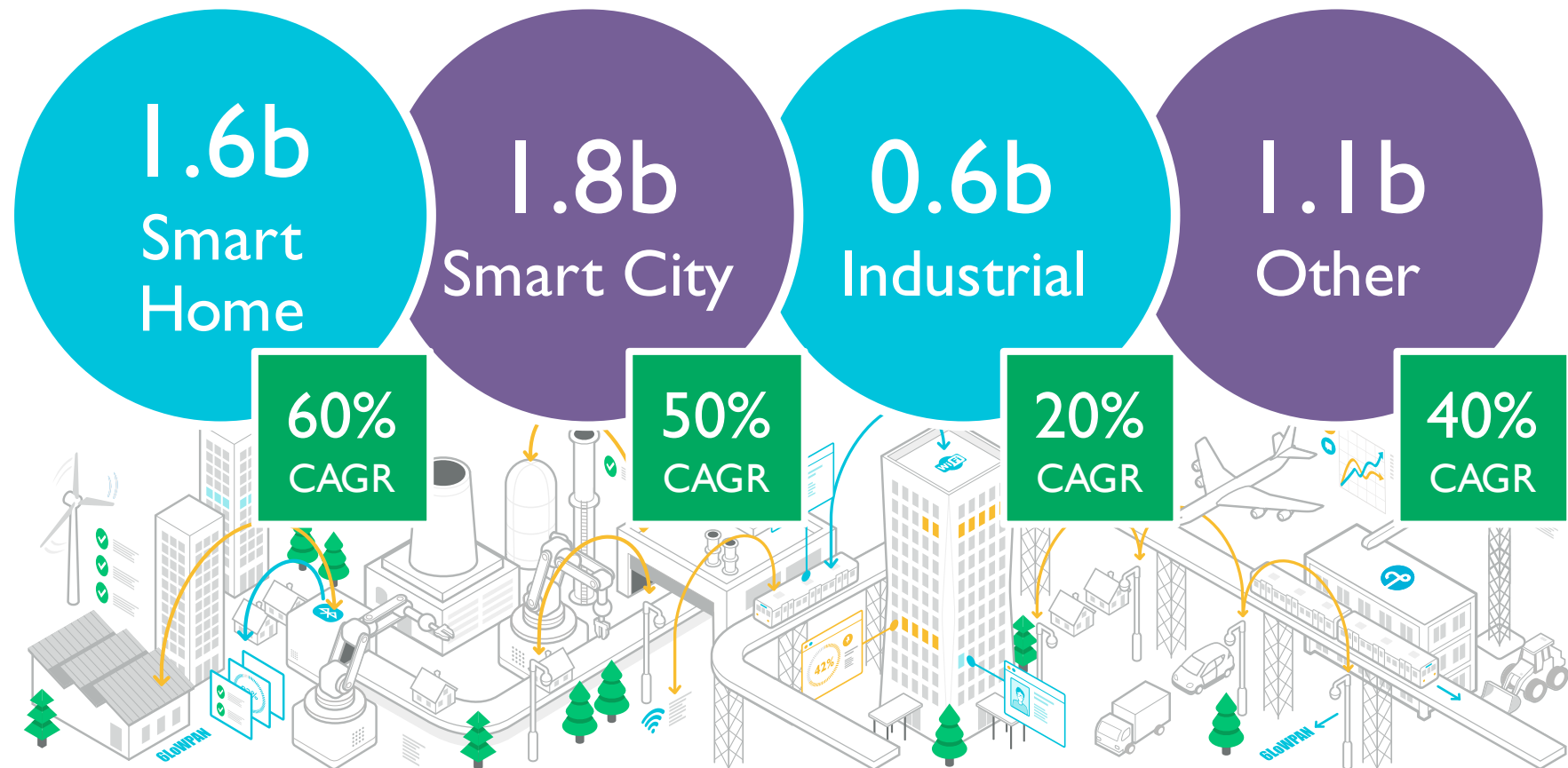
## 2010s

# Billions



# IoT market opportunity

Expected number of IoT devices shipped in 2020





# Transforming lives with distributed intelligence



Logistics



Precision farming



Energy grid



Home automation



Environmental

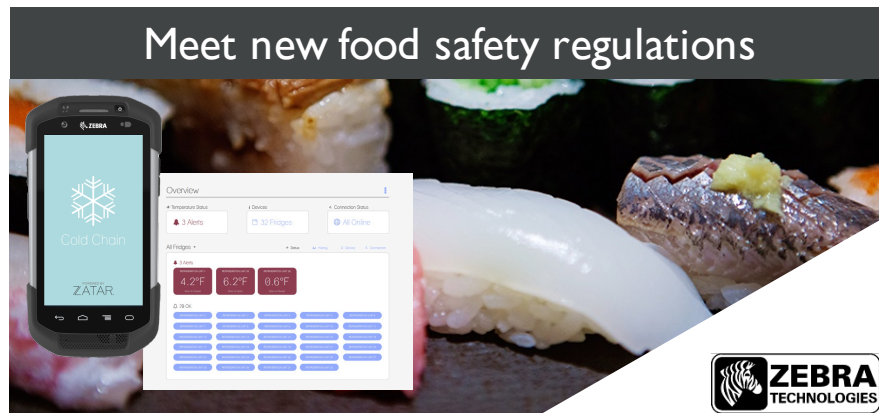
Management

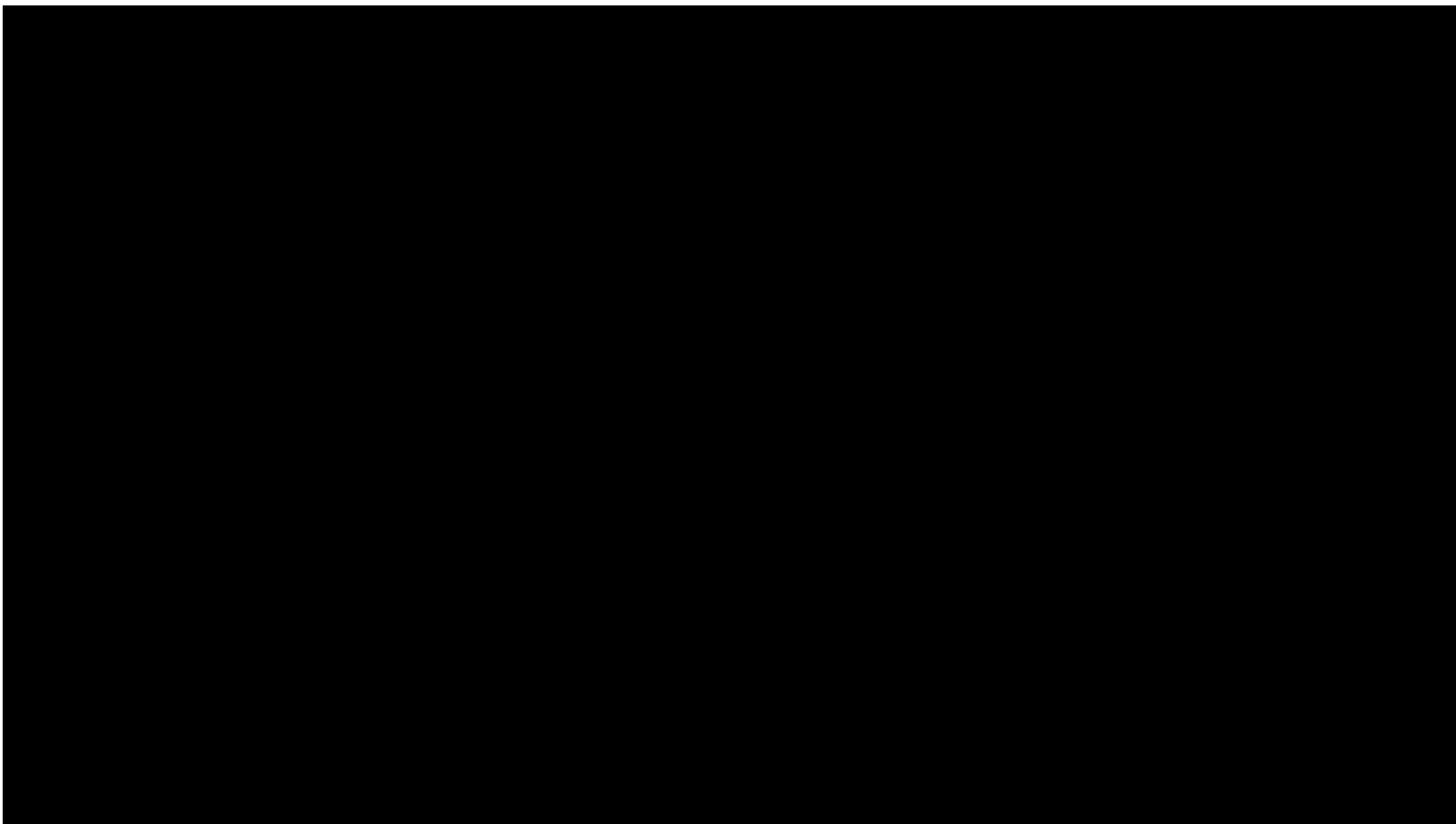
# 15 Bn chips

shipped in connected devices by  
ARM partnership in 2015



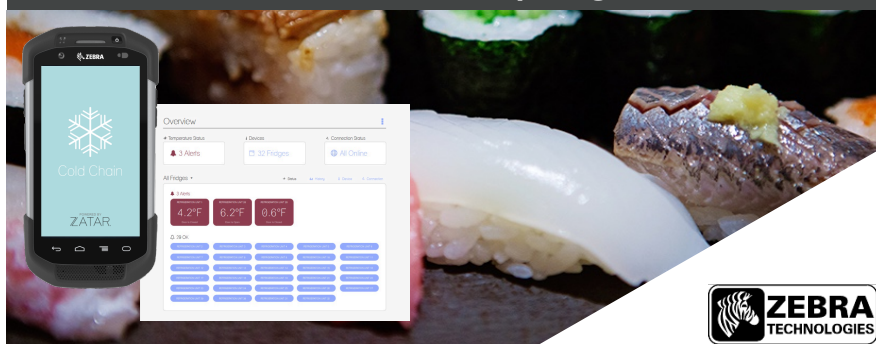
# IoT deployments are starting to scale out





# IoT deployments are starting to scale out

Meet new food safety regulations



Rapidly deploy new customer experiences



TRIDONIC

Transform B2B services markets



Transforming living



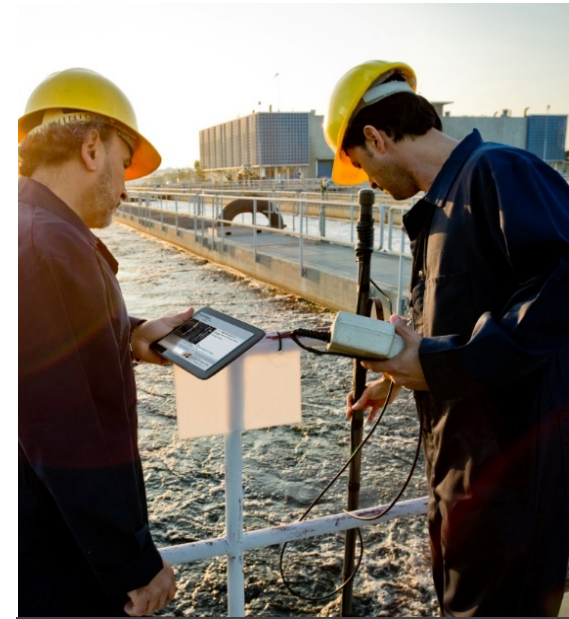
# Consider the larger lifecycle of device



Suppliers and users  
need authentication



Need to be updated  
in field



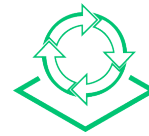
Tricky to access and  
conserve battery

# Mission: Enable success to IoT developers

## Managing IoT devices



Connectivity

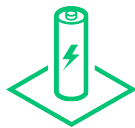


Management



Productivity

## Developing IoT devices



Efficiency



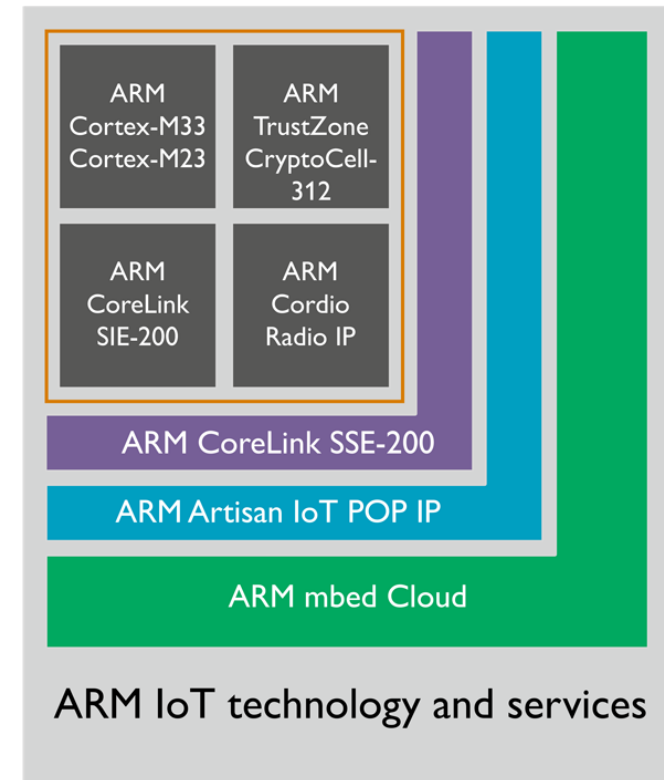
Security



Productivity

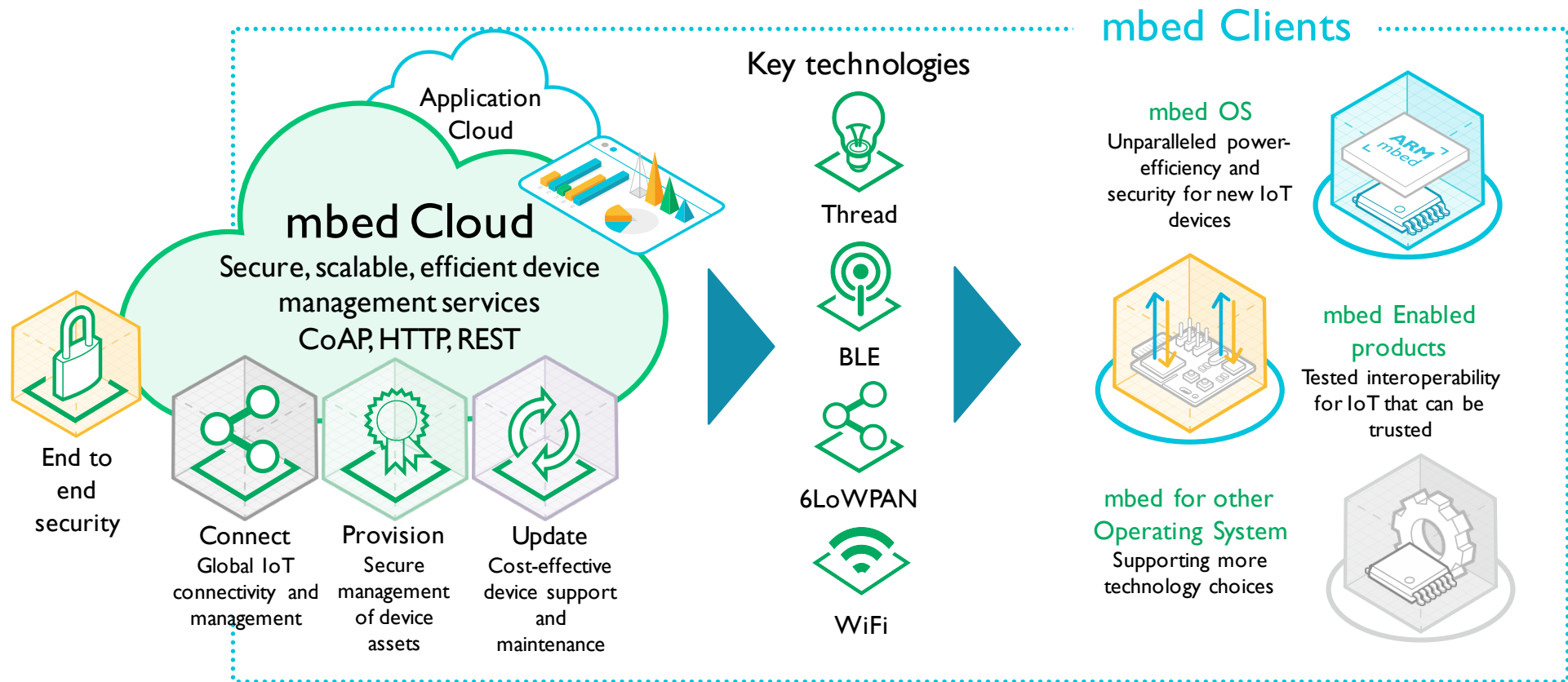
# Faster route to secure IoT from chip to cloud

- The most comprehensive suite of technologies to accelerate IoT deployment at scale
  - Simplifying design of secure SoCs
  - Cloud SaaS to manage IoT devices
  - End-to-end security
- Rapidly develop, deploy and manage secure connected devices





# ARM mbed: Bridging IoT cloud and device security



# mbed Cloud: Any device, any cloud

First ARM secure device management services, delivered as SaaS



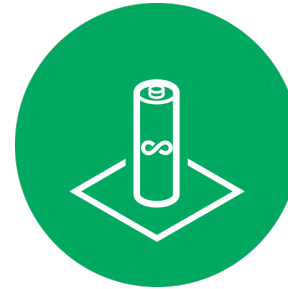
Flexibility

Multi-cloud  
capable



Coverage

Any device



Optimizations

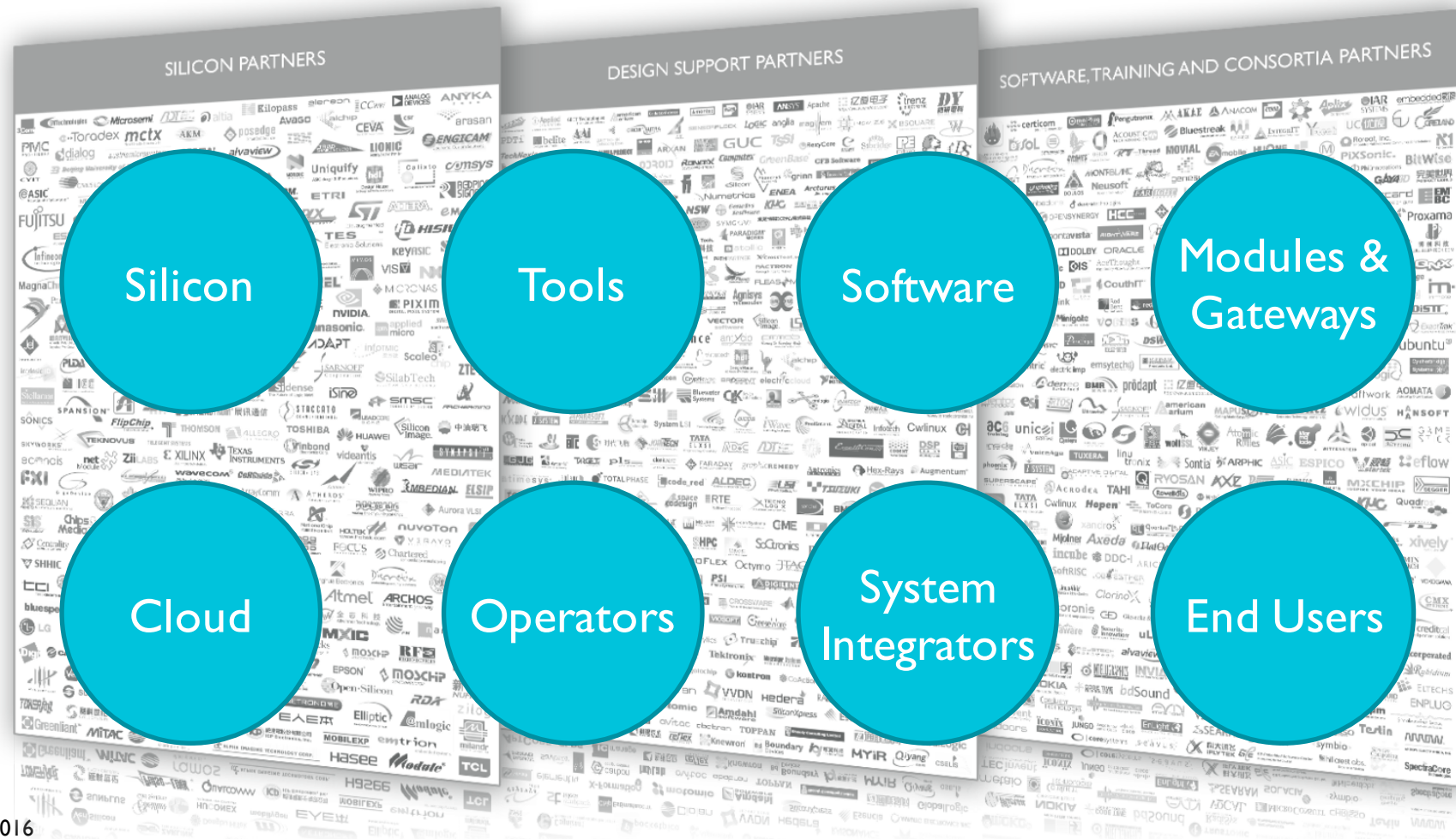
Energy  
efficiency



Trust

Every transaction  
secured

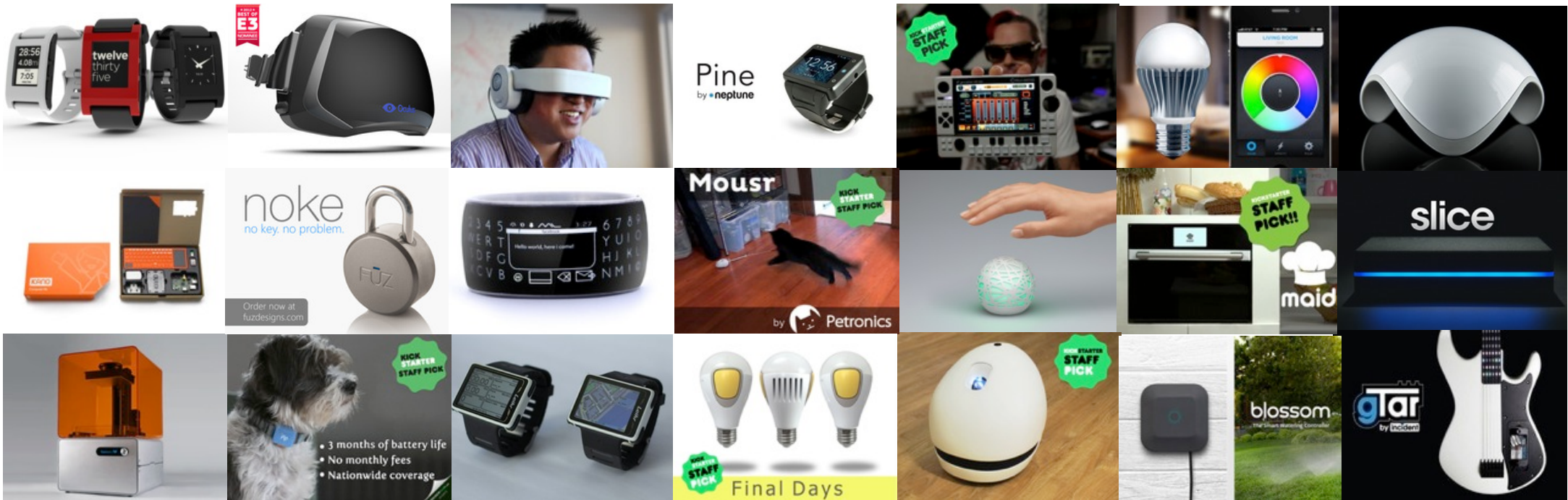
# IoT Requires an Ecosystem







# It's all about the pace of innovation which you bring



[www.kickstarter.com/ARM](http://www.kickstarter.com/ARM)

# ...and connectivity interplay is key

Delivering greater coverage

**5x**  
Increase of coverage in Bluetooth 5.0



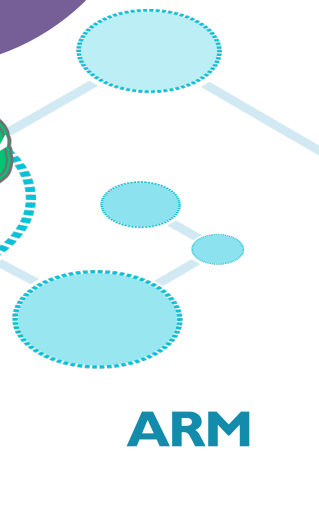
Enabling mission-critical services

**1ms**  
latency achieved with 5G



Connecting long-range devices and networks

**15-30**  
miles  
distance supported between nodes with LoRA



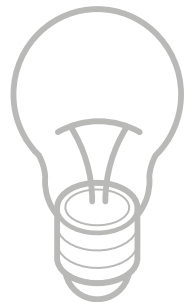


# Simon Ford

## Senior Product Director, mbed OS

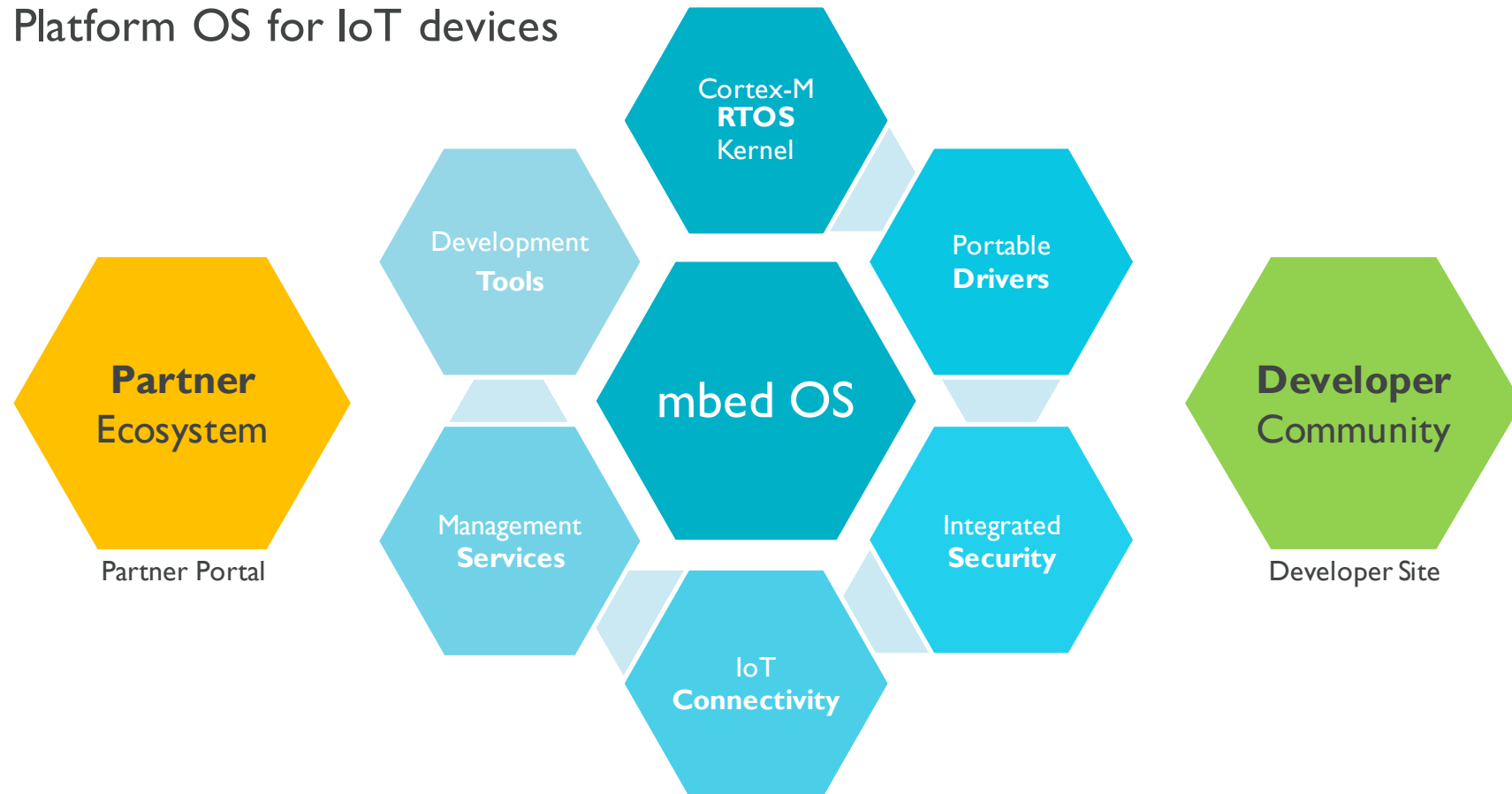
# OS platforms for IoT and embedded

- IoT is a **disruptive jump in complexity** for embedded software
  - Requirements for Connectivity → Security → Management
- **Adoption of OS platforms** is necessary for industry success
  - The cost and risk of projects building from scratch is too high
  - A platform OS lowers the barrier to entry for new entrants
- IoT products **require device management services**
  - Will become essential components within a platform OS



# mbed OS 5

A Platform OS for IoT devices



# mbed OS product diversity



# mbd OS 5.2 headline features

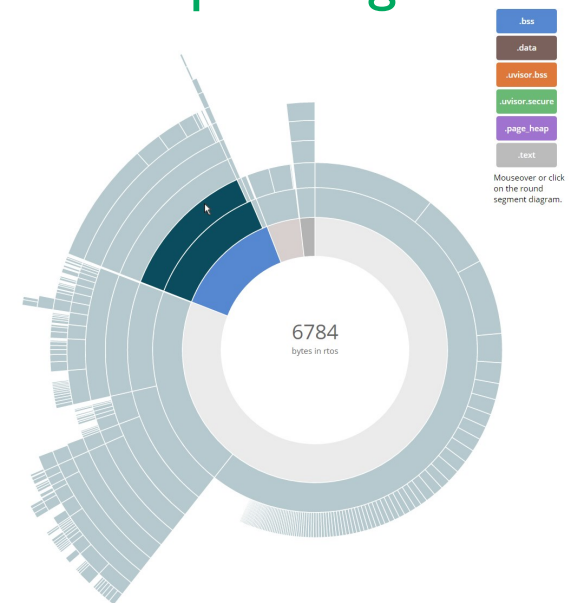
Wi-Fi SoC and  
module support



Hardware entropy  
support



Memory footprint  
profiling

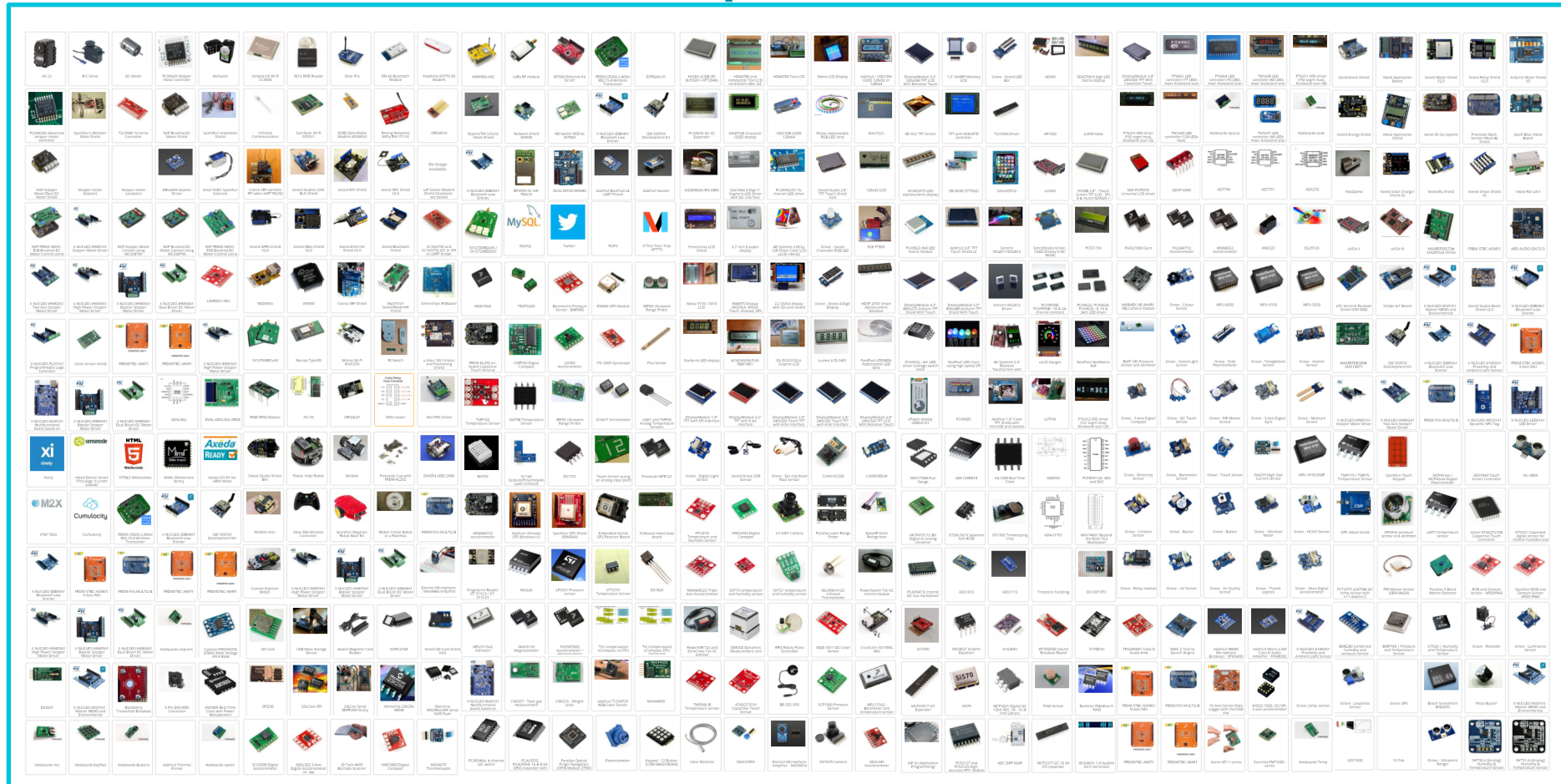


Now available @ <http://www.mbed.com>





# 400+ Contributed components



Not just easily available hardware,  
but **software, applications and trust**  
are critical to unlocking the value of IoT

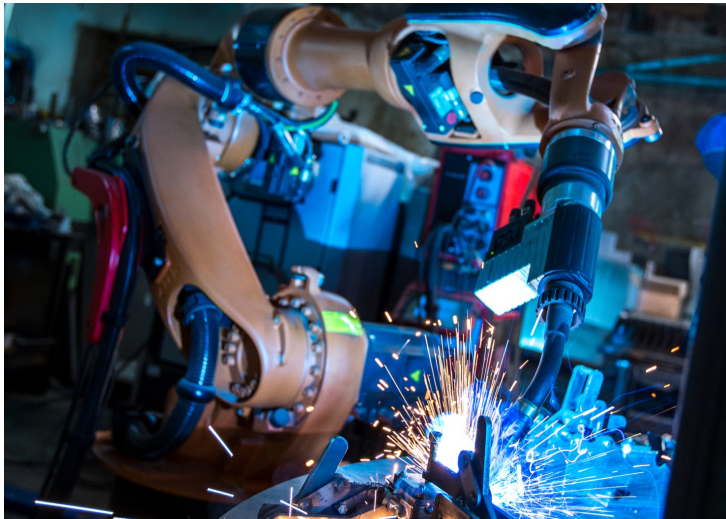
# Unlocking the transformative value of IoT

## Solutions in

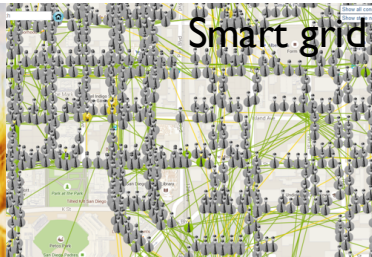
Health and  
safety

Industrial  
IoT

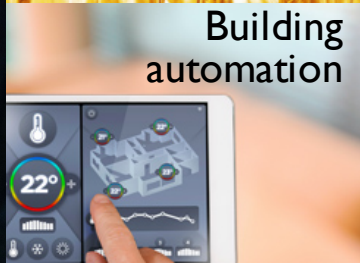
Inventory  
Management



Agriculture



Smart grid



Building  
automation



Commercial  
lighting



accenture  
High performance. Delivered.

ADVANTECH

Alcatel-Lucent

ANALOG  
DEVICES

ANALOG  
DEVICES

ATHOS

Atmel

AVNET

Baidu 百度

COMTECH  
TELECOMMUNICATIONS CORP.

CYPRESS  
PERFORM

DELTA

devicepilot  
LOCATE, MONITOR & MANAGE AT SCALE

dialog  
SEMICONDUCTOR

EBV Elektronik  
I An Avnet Company I

LAN

element14

ESPOTEL

expresslogic

ERICSSON

FORGEROCK

FUTURE  
ELECTRONICS

Green  
Peak

IBM

lierda  
利尔达科技集团

maxim  
integrated

MULTITECH

myotest

NORDIC  
SEMICONDUCTOR

NSW  
NIPPON SYSTEMWARE CO., LTD.

nuvoTon

NXP

ON  
Semiconductor

POI

PollenTech

Omnisense

QUALCOMM

RDA

REALTEK

RENESAS

ROHM  
SEMICONDUCTOR

salesforce

Schneider  
Electric

SEMTECH

AVNET  
Silica

SILICON LABS

SilverSpring  
NETWORKS

SK telecom

SmeshLink  
EXPERT OF IOT

SoftBank  
Technology

SpinDance

ST  
life.augmented

SWITCHSCIENCE

TOSHIBA

ThunderSoft

TEXAS  
INSTRUMENTS

hitec

u-blox

WD

WIREPAS  
Things connected - Naturally

WIZnet

wpg  
大聯大控股  
WPG Holdings

ZEBRA  
TECHNOLOGIES

ZUMTOBEL

ARM



The ARM logo is displayed in a bold, white, sans-serif font. The background of the slide features a series of overlapping, diagonal, chevron-like shapes in various shades of blue and teal, creating a dynamic, geometric pattern.

# ARM

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